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| Position | Manager – Leasing (Mall) |
| Job Description | <ul style="list-style-type: none"> • Responsible for leasing the vacant areas in Pink Square Mall & the upcoming projects in Mall Arena. • To bring in new categories & new brands to Pink Square mall. • Maximize revenue & achieve optimum occupancy level for the centre, through an effective leasing strategy designed to achieve the right tenant mix. • Review list of retailers/brands/product categories that can be approached & ensure that the right category and brand mix is maintained. • Resolve retailers- queries, negotiate rentals & close deals and maintain a healthy retailer relationship. • To uplift the Ground floor of Pink Square by signing premium brands. • To achieve the target of full occupancy at Pink Square for the balance leasable area. • Target conversion of all the revenue share lease model tenants to minimum guarantee lease model tenants. |
| Desired candidate profile | <ul style="list-style-type: none"> • Must have a demonstrated track-record of managing a team handling high-end commercial projects preferably retail. • Must have excellent communication, presentation and negotiation skills, a pleasant personality and an analytical blend of mind. • Must be a self-motivated team player who can get the best out of his team members. |
| Experience | Minimum 10-15 years in industry. |
| Industry Type | Retail / Commercial |
| Role | Managerial |
| Functional area | Leasing |
| Education | Graduation with fluency in English as well as local language (Preference); Post Graduation in Marketing Management / Retail Management |
| Compensation | Best in the Industry (Max 8L p.a. – 10L p.a.) |
| Location | Jaipur |