

WE ARE

HIRING!

✓ **Retail Leasing (Mall)**

Job Description	<ul style="list-style-type: none"> Responsible for leasing the vacant areas in Pink Square Mall & the upcoming projects in Mall Arena. To bring in new categories & new brands to Pink Square mall. Maximize revenue & achieve optimum occupancy level for the centre, through an effective leasing strategy designed to achieve the right tenant mix. Review list of retailers/brands/product categories that can be approached & ensure that the right category and brand mix is maintained. Resolve retailers- queries, negotiate rentals & close deals and maintain a healthy retailer relationship. To uplift the mall brand mix by signing premium brands. To achieve the target of full occupancy at Pink Square for the balance leasable area. Target conversion of all the revenue share lease model tenants to minimum guarantee lease model tenants. Experience in ROI deals desired. Strong networking with local Brokers and IPC 's.
Desired candidate profile	<ul style="list-style-type: none"> Must have a demonstrated track-record of achieving leasing / selling targets at high-end commercial projects preferably retail. Must have excellent communication, presentation and negotiation skills, a pleasant personality and an analytical blend of mind. Must be a self-motivated team player
Experience	Minimum 6 - 8 years in industry.
Industry Type	Retail / Commercial
Role	Managerial
Functional area	Leasing
Education	Graduation with fluency in English as well as local language (Preference); Post Graduation in Marketing Management / Retail Management.
Compensation	Rs. 7 Lacs p.a. – Rs. 9 Lacs p.a.
Location	Jaipur



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